**Session 6: Questions for Thought**

1. Pastor Greg feels that there are two reasons people hesitate to “pop the question”: fear of failure

and fear of success. Can you relate to either of these?

2. “You are not a used car salesman. You are asking a person if they want their eternal destination

changed.” Do you ever shy away from sharing your faith because you don’t want to come off

as pushy or peddling?

3. When was the last time you engaged someone with the gospel? Have you ever “closed the deal”?

If so, describe your experience.

4. Pastor Greg compares bringing a new believer to church like bringing a child to Disneyland.

In what ways are these similar?

5. Pastor Greg also compares the attitude of mature Christians to that of people in an elevator

waiting for someone to get in. Explain this comparison in your own words.

Session 6: Close the Deal

6. Cathe recalls the story of finding a billfold on the ground and contacting its owner, who had just

prayed that God would reveal Himself to her. You never know the spiritual state or circumstances

of the people you encounter. If you continually kept that fact in mind, how might it change your

perspective and actions?

7. In what ways is a new believer like a newborn baby?

8. Pastor Greg tells about how someone named Mark helped him to get grounded in the faith shortly

after Greg became a Christian. Did (or do) you have someone like Mark in your life?

9. What kinds of things can you do to help new believers grow in their faith?

10. Our commission and calling is clear: preach the gospel and make disciples. Are you ready

to go Tell Someone?